

THE KEE BOARD

OFFICIAL NEWSLETTER OF KEE GROUP



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After several years of exceptional support from our customers and suppliers, we thought it pertinent to keep you updated on the progress and development of KEE Group as well as industry news and hot topics within the civil and mining sectors. We are very pleased to have taken on several new members of staff to the KEE Family in 2017 and with each newsletter we will share KEE's division's news and developments along the way.

NEWS IN BRIEF

KEE Hire: There were significant changes to our fleet in 2017 with more than 100 new units added as part of an upgrade and expansion program, which we will continue with into 2018. We are also proud to announce the addition of several dozers and artic dump trucks to our fleet. These new assets have been put to work with our clients both here in Perth and in regional locations where the mining sector continues to develop.

With the demand from clients to reduce overheads



FACTS WORTH READING

Gnomey McGnome Face says....

"Did you know....a poorly serviced machine costs more to run? And if a machine is in the wrong driving mode it can increase fuel consumption? With brand new machines offering the very best in technology, reliability and fuel savings, our team can and will save you money through the correct use and operational instruction whenever and wherever you require."

"Never tell people how to do things. Tell them what to do and they will surprise you with their ingenuity".

General George S. Patton

and increase reliability we are now pleased to report we also offer a full wet hire service from our team of qualified operators and the support of our KEE Fuel division. This is proving very popular on a multitude of projects and what we believe is the way forward in reducing project costs and increasing productivity.

KEE Transport:

What a year 2017 ended up being and we are now looking forward to a massive 2018. A major coup for us was the ability to invest in an extensive revamp of our fleet with purchases on new state of the art prime movers complete refurbishment of our existing trailers and the addition of our first 100 tonne low loader combination.

KEE Surfacing:

Our surfacing division was awarded a couple of new exciting projects at the end of last year, not only utilising our asphalt crews, but with our newest venture-profiling.

We have new plant arriving at the start of February-including pavers, profilers and rollers.



INDUSTRY NEWS

With an increased focus in Lithium, some major expansions in Iron Ore mining and an ever increasing amount of Road Infrastructure projects, 2018 is set to be a big year for the KEE Team and our clients alike. It's great to be talking with clients and suppliers again in a positive light about the future of our market in Western Australia and the possibilities seem endless with both short and long term forecasts in all sectors looking very promising.

KEE Sweeping:

To bring a one and a half billion dollar project to life is no easy feat. The sheer volume of planning then moving onto the construction phase and blend all the elements together is quite frankly a remarkable achievement. No matter how large or small the contribution it all adds in some way to the end result. And that's where KEE Sweeping stepped in. Every afternoon at 5pm, cleaning up the days debris from the roads surrounding WA's newest icon. It may be a small contribution, however KEE were part of the team that helped deliver Perth's colossal stadium.

KEE Fuel:

In the last 12 months KEE Fuel has experienced some remarkable growth. Today we are delivering ten times more product than the same time last year and are becoming a recognised brand within the petroleum industry.

To keep up with the required volumes we are close to receiving a third delivery truck and the second unit, which will have direct access into the fuel loading terminals. Delivery of this unit is expected mid to late February 2018 and will help us fully cover the Perth metropolitan area with dedicated tankers based South, North and central Welshpool area.

EMPLOYEE PROFILE

ZEKAN ERCEG, WORKSHOP MANAGER



COULD THIS BE PERTH'S HARDEST WORKING MECHANIC?

"Well-Respected". "The Fixer". "A Legend". These are just some of the words used by our clients describing one of Perth's hardest working mechanics, Mr Zekan Erceg. A humble man, Zekan is reluctant to be interviewed. As much as he likes to chat, it is clear to see that talking about himself goes against his selfless demeanour.

Brought up on a dairy farm in Whangarei Northland, New Zealand alongside his eight brothers and five sisters, Zekan knew from an early age that he wanted to be a mechanic. "I just had to pull things apart" he said, "I needed to see how things worked and I've never stopped". After moving his family to Perth, Zekan worked for a couple of large companies but, as fate would have it, when he was looking for a new opportunity in 2011, the boys were looking for a warrior to run their new workshop, and so Zekan moved over into KEE.

"Zekan had been our go-to person when we first started up the business", said Clayton, "He was already well-known and respected in the trade. We knew we had to have someone of his calibre to head our workshop and Zekan was looking for a new challenge".

"It was very basic in the beginning," Zekan said, "My workshop was the back of a Thrifty van and I was KEE's one and only mechanic. It was very different after working for a big company like Wirtgen but I liked being my own boss and the boys had every faith in me." The expansion of KEE's workshop has been a testament to Zekan's hard work and patient teaching. "We now have eight full-time crew. Hand on heart they're the best crew we've ever had".

Thirty years of being a mechanic has given Zekan a wealth of on-the-job experience and knowledge. "My best advise for clients is to nip a problem in the bud as soon as possible; if there's an issue with a machine and it's ignored for a week, it could mean the difference between \$150 and \$5000 to fix. Most issues are simple and fixable with the right knowledge and when I'm confronted with a problem I cannot rest until I've made it right again."

Zekan attributes his work ethic to his father, "He was a hard man and a hard worker. He was very disciplined and worked as a linesman, but his true passion was as a boxing trainer." Zekan and his siblings were brought up to learn how to take care of themselves at an early age and he started working on the family dairy farm at nine years-old.

Zekan has two children with Angela, his partner of 31 years; Joseph, 28 a pilot and Emily, 24 a teacher.