

THE KEE BOARD

OFFICIAL NEWSLETTER OF KEE GROUP



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It has been a busy few months at KEE Group with a flurry of tendering activity across the company, on top of the planning and subsequent execution of our big move to our new Headquarters in Welshpool. The new yard will provide much needed space to further support our growth in providing unmatched service offerings for our clients. It was a huge task co-ordinating such a move, but one we are glad to have done to enable our teams to work more efficiently and in turn, pass on savings to our clients. Here at KEE, we are determined to offer a different model of assistance for our civil and mining clients and we are very excited to announce two major developments in the Group. Firstly, we have purchased a RD-1200XT Road Dryer, the first in operation in WA. The lean, mean, heating machine will considerably speed up surfacing operations for our clients in the wet winter months. Secondly we are expanding our services to include Concrete Slipform capability, with the addition of a new Wirtgen SP25 machine, under the command of our new Operation Manager Chris Holmes.

NEWS IN BRIEF

KEE Hire:

The latest news out of the mining sector has further underpinned the market confidence going into the new financial year, with BHP green lighting the \$4.5b South Flank project and FMG pushing ahead with the \$1.7b Eliwana project.



FACTS WORTH READING

Gnomey McGnome Face says....

"After 250 or 500 hours of operation, your machine will be due a service.

Scheduled servicing is essential to the machine's overall health, efficiency and performance.

If you become aware of a due service get in touch with us straight away for advice.

Work out a day/time that suits your project to stand the machine down for a few hours of TLC.

This is also a great time to take care of any wear and tear items such as GET, so make sure to inform Mark our Workshop Maintenance Manager on 0438 776700.

"A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty".

Winston Churchill

KEE Hire is well positioned to capitalise on the back of this news with the recent delivery of a new Volvo L260H Loader and four new 40t A40 Volvo Dump trucks both with industry leading fuel efficiency, which in turn saves our clients thousands in fuel costs.

KEE Surfacing:

The Surfacing team were proud to be awarded the Garden Island project, which utilised many of our Group's services including profiling, spray seal, asphalt and sweeping. Subsequently we have also secured our first Local Government contract delivering profiling services to the City of Bayswater for the next three years. The introduction of the new Road Dryer to the fleet has been a resounding success with multiple clients, including Main Roads, impressed with the trials conducted on Toodyay Road for both BMD and WBHO. Another major coup for us was the completion of the \$91.5 million Matagarup Bridge. WA State Manager for York Civil, Dallas Keane said;

"York Civil was pleased to have KEE Group provide a range of services to the Swan Pedestrian Bridge Project, an iconic feature of the Perth skyline. The services included major plant and equipment hire, fuel deliveries, street sweeping and asphalt laying for both roads and shared paths, including profiling. The services provided were executed professionally and diligently, lead by KEE Group respective team leaders. York Civil were pleased to work with KEE Group as they provided a wide range of services and reacted quickly to our requests, including completing the works in accelerated time frames. I would highly recommend their services".

KEE Transport:

As part of KEE Transport's quest to assist local Australian companies, we have just



INDUSTRY NEWS

We are happy to report that WA is set to become extremely busy over the next financial year, which we know will be welcomed by not only all the families here at KEE, but the wider industry in general.

The market continues to rebound with the recent news out of the Pilbara from both FMG and BHP green lighting multi-billion dollar expansion projects. The metro market also continues to strengthen, with our valued client BMD being awarded both freeway widening projects along with multiple other Main Roads projects coming online.

Clayton and Damon would like to acknowledge and congratulate both Nathan Terrell and Mark Lewis for their loyalty and dedication to KEE Group. As of this month, Nathan has been promoted to Transport Manager and Mark is our new Workshop Maintenance Manager.

KEE Sweeping:

What is the one thing civil contractors cannot control? The weather. What can KEE offer to add value and a point of difference from all other sweeping companies? Deliver a machine that defies the weather!

"Behold the RD-1200XT Road Dryer!"

Originally designed for melting ice from roads we are finding an abundance of applications for the road drying unit. Currently we have conducted trials on the following;

- Drying out profiled bases after having the profilers use more water (seeing excellent results from an HSE perspective allowing the profilers to use more water to mitigate dust)
- Drying water from roads before sealing and asphalt laying
- Drying out saturated base works
- Speeding up breaking of two coat emulsion seals
- Drying out of wet spray seal aggregates
- Increasing pavement temperatures to MRWA specifications.

We will of course keep everyone informed of the results as the trials progress.

purchased a 100% Australian designed and built Prime Mover, a Kenworth T610 130 tonne rated vehicle which will enhance our ability to transport large equipment for our ever growing list of clients. Look out for this vehicle (pictured), it will definitely be a one of a kind and the show piece of our fleet.

KEE Fuel:

The little pink pigs have been breeding!

KEE Fuel has purchased yet another state-of-the-art Tieman fuel terminal-ready tanker.

With the third tanker entering service, we can now better cover Perth's Metro area. With our four drivers' combined one hundred plus years of experience delivering into the hydrocarbon industry, we believe we have the right people using the best tools available. Need to make your onsite life simpler, easier, safer and more cost effective? Switch to KEE Fuel.

As always, we are happy to hear feedback about how we can help your business.

EMPLOYEE PROFILE

NATALIE MARTIN, HIRE CO-ORDINATOR



"KEE ARE MY FAMILY AWAY FROM HOME"

"I don't need Google, I'm married to her" is written on the T-shirt worn by our Hire Co-ordinator's husband. Nat has a brain like a Microfische File, full of random facts and figures— she is known in the office as 'The Oracle' and randomly even remembers bar codes! "My brain is a sponge and it absorbs everything, even if it's of no relevance at the time, twelve months down the track it will become useful and I access my 'archives'. I'm constantly learning new things each and every day."

This will give you an idea of how clued-up our quiz-master queen Natalie Martin is. Even at school, Nat was known for being a whizz-kid and excelled in mathematics and business studies. Born and bred in Perth, Nat began working in the construction industry at an early age and at 16 she was quoting for timber at Bunnings. She quickly moved in to their finance department as their Credit Supervisor, where she had 15 people working under her and looked after 50,000 customer accounts. After working in finance for 19 years, Nat decided to move in to a co-ordinator position and has just reached her five year anniversary working at KEE.

"My job is to make sure machines are ready to go and are delivered to site when promised. We have excellent communication between the Workshop, Hire, Fuel and Transport divisions here in the office and any issues can be resolved pretty quickly. I rely on our Fuel division to get the machines topped-up, our Mechanics to make sure each machine is safe and equipped and our Transport men to get my gear out, I am lucky to be surrounded by such a dedicated team."

Her Germanic mum said to her "I know you'll be successful in whatever career you choose because of that stubborn German head on your shoulders!" Our self-motivated Hire Co-ordinator is currently studying Contracting Law, "I always want to learn new things and it will give another aspect of what we can offer our clients".

"I'm really happy that we've moved to a bigger workshop, we had totally outgrown our last offices with the expansion of each division". The funniest thing I've witnessed in the previous office was when Damon had a contest (with himself) to try the hottest chilli on the market. Clayton filmed the whole ordeal and needless to say it ended with us driving him to the hospital!"

When she's not driving the boss to A&E, Nat spends her free time with husband Tim and their 13 year-old (going on 23) boy Josh. "Our favourite place to be is camping in Sandy Cape, Jurien Bay with our Staffy Luna and a cold beer. My husband plays in a Beatles tribute band at the weekends and I have played the guitar for the past 20 years."

"I live by the motto Live. Love. Laugh!" And it's certainly Nat's laugh in the office that keeps the place a cheerful space. "Family is everything to me and I'm happy to say KEE are my family away from home."