AUGUST 2019

THE KEE BOARD

OFFICIAL NEWSLETTER OF KEE GROUP



NEWS IN BRIEF

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EMPLOYEE PROFILE

The winter is giving our farmers and dams our much needed rains, which every year inevitably slows the industry down. Fortunately for us though, the sun seems to be shining on our Great State's future!

The government stimulus packages to infrastructure projects are in design and well overdue. Many WA companies are having a hard time due to many differing factors, but a level of optimism is on the rise.

I thank our loyal clients and our own hard-working men and women for their continued loyalty and let's push onwards to keep up the great work. I believe good times are coming very soon to Perth and WA!

Clayton Spiers, Director

NEWS IN BRIEF KEE Hire:

KEE Hire is continuing to support a significant number of projects by providing state of the art equipment to major metropolitan and regional mine/rail site projects throughout the state.

Our plan for supporting growth is to continue to meet our clients demands by purchasing new equipment across our fleet, such as rollers, wheel loaders, graders, dump trucks and excavators and of course continued investment in our asphalt, fuel and transport businesses.

This continued investment enables our company to meet specific requests across the road, rail and infrastructure areas. We pride ourselves in being able to provide the latest and most

technologically advanced plant available in the market to our loyal clients.

KEE can now offer our hire customers a complete package; comprising of equipment, transport and, more recently, as



FACTS WORTH READING

SAVE \$\$\$ - SIX TIPS FOR REDUCING IDLE TIME:

1. Limit idle time at shut-off. Older engines need 2 minutes, newer engines almost none.

2. Turn off trucks that are waiting more than 5 minutes to load or unload.

3. Restrict morning warm-ups to 3 to 5 minutes.

4. Turn off equipment during lunchtime, breaks and other periods when not in use.

5. Use the automatic shutdown feature when available.

6. Anticipate the mobile requirements of other equipment and position the inactive machine where it won't impede the movement of other units.



well as bulk fuel site delivery, we can include a fully maintained self-bunded poly fuel tank up to 5000lts volume. The tanks are AS1940:2017 compliant and have Australian design certification approval. The benefits that come with a poly tank are numerous and will help in keeping your fuel supply clean and free from contaminants that may be found in traditional steel tanks.

Mal McDonald, KEE Business Manager

KEE Fuel:

A few weeks ago I caught up with some industry friends and we got onto the subject of statistics.

Yes, maybe my friends are as 'nerdy' as me and yes, we do sometimes talk about subjects that normal people might suggest were 'abnormal'. Well this conversation was as geeky as ever;- we chatted about *Fuel Burn Statistics!*

I mention this, as I was a bit taken a back when one of my buddies mentioned that they had downloaded statistics from a new machine which had been operating for just a few months. The statistic that shocked both of us was that the machine had been idling 57% of it's total usage time.

And worryingly, some industry experts say this is not unusual!

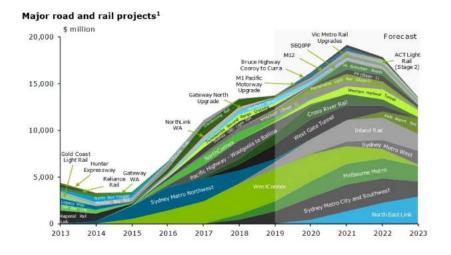
We did a bit more research, and all those nonproductive hours translate into a lot of wasted fuel; almost 4 litres or more every hour. For an owner who logs 2,000 hours per year for five years, idling could drive fuel costs up to as much as \$22,200!

Sometimes it's not a bad idea being a little bit geeky- it could save you thousands! Leigh Hayward, KEE Fuel Manager

KEE Surfacing:

Historically, the surfacing business slows down as we come into the winter months. Our employees dread winter due to restricted hours and lack of overtime. We battle against mother nature and pray to the weather gods to be kind to us!

However, this year we have been busier than I have ever seen before. With the Wanneroo/ Joondalup interchange, Great Eastern Highway, Mitchell Freeway, Williams and the Water Corporation works C.O.P just to name a few, our crews were kept incredibly busy. I would also like to make mention of the Garden Island Causeway. The causeway required



INDUSTRY TALK

Following the Western Australian mining downturn, the industry has now recovered to re-affirm its place as a major driver of the Australian economy.

Construction planned to commence/d in Western Australian mining industry 2019

- BHP South Flank April 2019 (approx. 4-5 Billion)
- FMG expansion Mid 2019 (approx. 4 Billion)
- Koodaideri mine/rail May 2019 (approx. 2.5 Billion)
- Rio Tinto expansions and new mines, March 2019, May 2019 (approx. 3 Billion)
- Roy Hill expansions, Jan 2019 (approx. 2 Billion)
- Burrup Fertilisers construction of new fertiliser plant starts 2019 (approx. 1 Billion)
- Iron Valley (Min Res) construction of mine and rail network (approx. 2 Billion)

Supplementary to these projects there are almost 140 major projects either under way or planned for WA across many industries including road, construction, rail, oil and gas as well as mining.

"And when it rains on your parade, look up rather than down. Without the rain, there would be no rainbow."

- Gilbert K. Chesterton, Writer

profiling (24000m2), spray seal (24000m2) and asphalt (black 17500m2 and red 6500m2). The catch was, it needed to be completed in just two weeks! With the expert coordination of all our internal entities, this was a challenge to say the least. Like any job, we had a glitch when we were impacted by rain and lost a shift, however to meet the exacting deadline, we actioned a 24 hour asphalt laying shift to complete these works on time, alternating two KEE crews, both nine men strong. I'm pleased to say, we delivered what we promised, and the causeway was completed within the client's specification.

Well done to all the surfacing team over the last few months, here's to a sunny future to you and all of the KEE family! Bumpy Samuel, KEE Surfacing Manager

KEE Transport:

The past three months have been exciting to say the least, securing new clients under extreme circumstances and in turn allowing KEE Transport to show what is possible with a service driven team. We were approached by a very well known customer in the transport industry, with an almost impossible deadline. The client asked for us to provide eight low loaders for a load out the following day from Perth into the Pilbara- this in itself is no mean feat, but this was on top of an already highly committed schedule.

As this was a new client, we were unsure if we were being tested to see if we could pull off such a task, checking we could deliver on our promise. But the end result is we accepted and completed the mission and now have the start of a very solid relationship, providing not only their North West haulage needs but now also their express 'Hot Shot " services and local recycling movements. In fact it's been such a successful venture, that we have just sent our team over to their facility to assist them with developing a new load restraint and compliance plan. It's been a major coup to win such a prestigious contract and I am incredibly proud of my team, who went above and beyond to secure it.

Nathan Terrell, KEE Transport Manager

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EMPLOYEE PROFILE

CHRIS HURIWAI, KEE SURFACING SUPERINTENDANT



KEY LEADER, KEE WINNER

Gentle giant Chris 'the-kindest-soul-you'll-ever-meet' Huriwai has just won an award. Our KEE man was presented with the 'Flexible Pavements Worker of the Year' at the AAPA WA Industry Awards. If there was an award for the politest, most respectful, modest and self-effacing worker he would obviously win that too. If you have ever met Chris, you will know what we are talking about. No one has anything but good things to say about Chris. He even kept working with his crew whilst battling (and defeating) cancer, he truly is a rare being!

Sadly his greatest mentor and influencer was not able to see him win the award. His father John Huriwai passed away in 2016, but Chris knows he would've been so proud. "I've admired my dad all my life" he said," he had a formidable work ethic and he worked for just as long and just as hard as the best of them, even in his later years." His dad was a dominant figure in Chris's life and he naturally followed in his father's footsteps into the business.

The eldest of two siblings, Chris grew up in Auckland and after leaving school he began looking for work in the construction industry. Fortunately, his dad's reputation in the business proceeded him and Chris was snapped up by Abernathy Contractors. In 2008 he sort a new job opportunity for a bigger company and moved his family over to Perth to work for Boral. Keen to get promoted, Chris swiftly scaled up the ladder from Labourer to Foreman to Supervisor.

"Working on-site can be a dangerous place at times" he said, " many years ago I witnessed a work colleague get his head crushed between a trailer and a bobcat, it was horrendous. The bobcat operator didn't see that my colleague was unhooking the bobcat from the trailer and he had been given the thumbs up by another worker. Unbelievably he survived. It was a miracle!"

After ten solid years with Boral, Chris had to return to New Zealand to be by his mum's side after the passing of his father and helped her with the family business Triple H Contractors. A year later he returned to Perth and fortunately for us, he joined the KEE family. "I knew Damon and Clayton before from when they were truck drivers delivering machines for Boral, and Bumpy and Coady had put my name forward so I knew a couple of people from KEE Surfacing already".

Chris will be joining our Surfacing Manager, Bumpy Samuel, on a Voegele paving application training week in Germany next month. "We chose Chris for the training as we always encourage our KEE people to push themselves and Chris has that voracious appetite to learn and to lead." said director, Clayton Spiers, "It is this technical training and advancement of our leaders which has helped KEE become one of Australia's premier surfacing and profiling companies."

Chris lives at home with his wife Jasmine, and they have two sons, Freedom, 22, Dalyn, 19, a daughter Harmony, 16, grand daughter Blair, who has just turned one, and pet dog Ali.